

Case Study

E-Commerce Niche

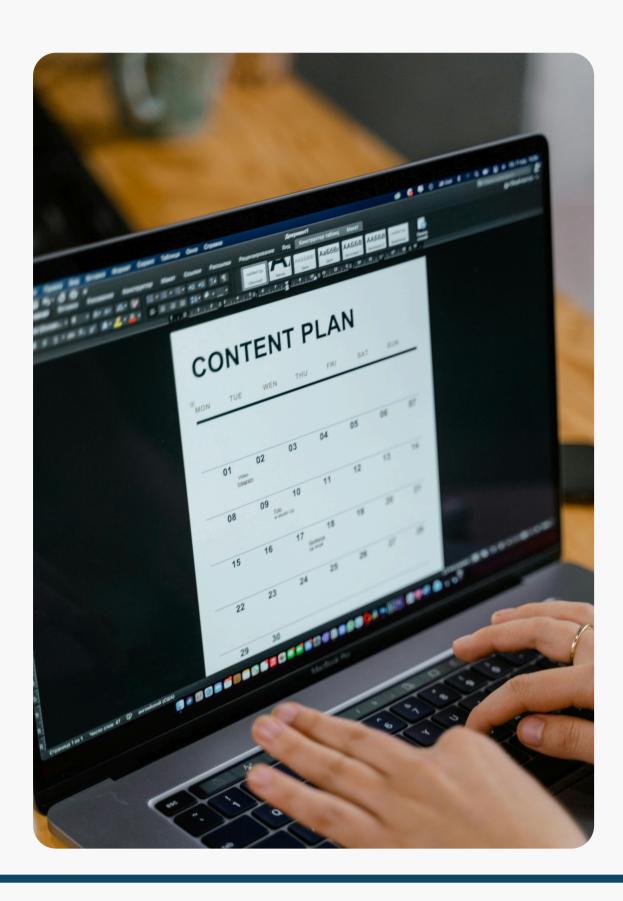
Social Media Marketing



We implement a targeted strategy to enhance brand recognition by highlighting unique selling points and driving engagement. Our campaigns are designed to resonate with audiences seeking style, confidence, and authenticity, showcasing standout collections inspired by diverse influences. By leveraging visually striking content, influencer collaborations, and customer testimonials, we create compelling narratives that showcase quality and relatability. This approach fosters a strong connection with the audience, encouraging brand loyalty and meaningful engagement.



Content Strategy



Content Types

 Focused on showcasing trendy collections, seasonal highlights, and customer testimonials, emphasizing a commitment to high quality creatives and content.

Key Themes

 Highlighting the commitment to delivering high-quality products or services and creating clear value for customers.

Engagement Tactics

 Encouraged interaction through polls, style quizzes, and customer feedback posts, fostering a communityfocused approach and strengthening audience connections.

Driving Engagement

Interactive Stories

• Engaged followers with polls, quizzes, and Q&A sessions about fashion trends, helping customers interact and share their preferences.

Audience Interaction

• Responded to comments and messages promptly, fostering a sense of community and strengthening relationships with customers.

Social Group Participation

 Boosted visibility by joining local community groups, sharing latest posts, and engaging with potential clients to build a loyal customer base.



Analysis & Optimisation



Reviewing Engagement Metrics

 Monitored key performance indicators like story views and interactions to assess the effectiveness of engagement strategies.

Adjusting Content Strategy

• Utilized data to refine content themes, posting frequency, and timing for better reach.

Improving Posting Schedule

• Optimized the posting schedule based on peak user activity to ensure maximum visibility and engagement.

Table of Content





Where Fashion Meets Lifestyle



Box it Up

Premium boxes and packaging



Huzzy Smart Sips

Feel the buzz w/o the fuzz



About Miskay Boutique

Miskay Boutique blends European fast fashion with the vibrant lifestyle of Lagos, offering a wide range of stylish and affordable clothing. The brand aims to empower women by boosting their confidence through trendy and versatile fashion options for every occasion.

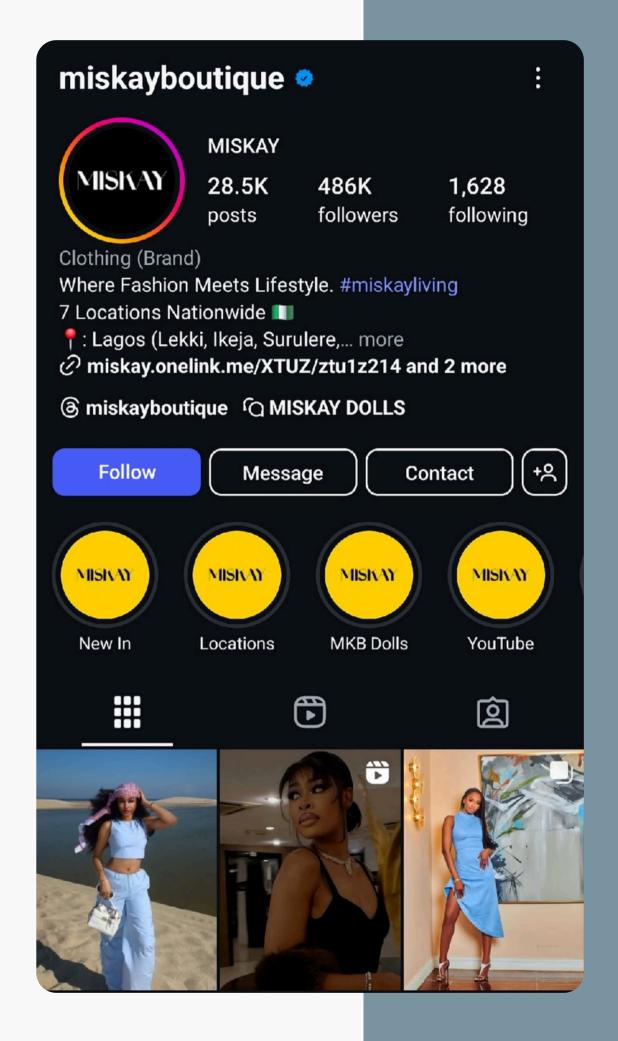
It caters to women seeking chic, budget-friendly wardrobe essentials. Their collections are designed for modern, fashion-forward individuals who value style, quality, and affordability, with a focus on enhancing personal expression through bold and elegant designs.



Objectives

- Build brand awareness among stylesavvy women seeking affordable, chic fashion.
- Position Miskay Boutique as a go-to destination for trendy and versatile wardrobe essentials.
- Drive online and in-store sales, repeat purchases, and customer loyalty through targeted campaigns and promotions.





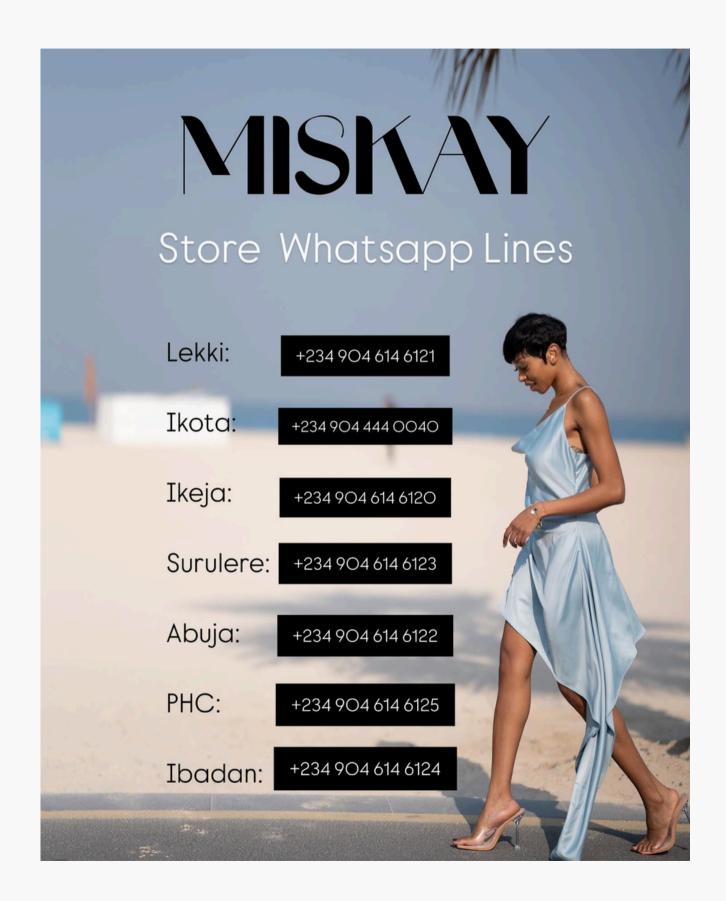


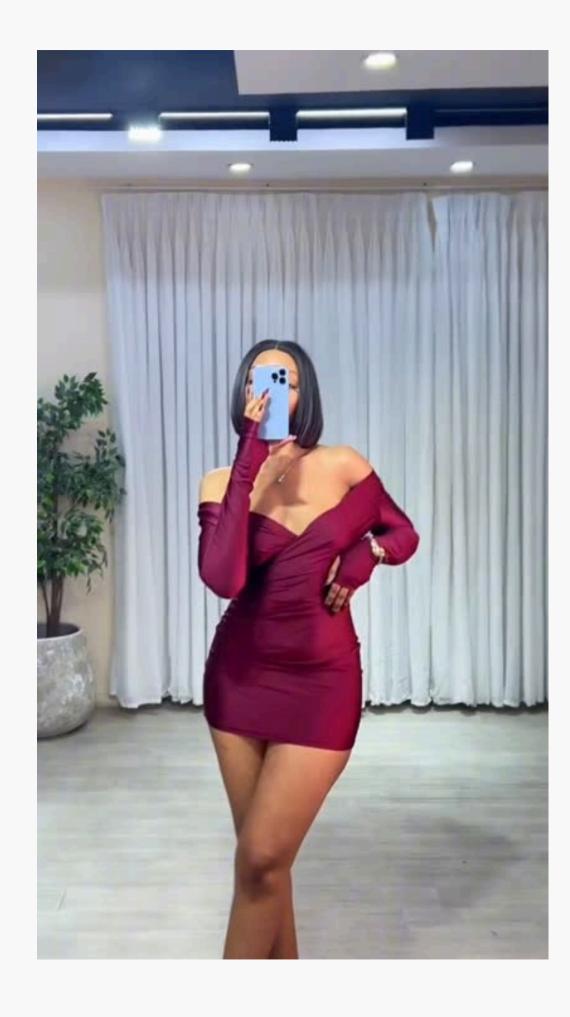


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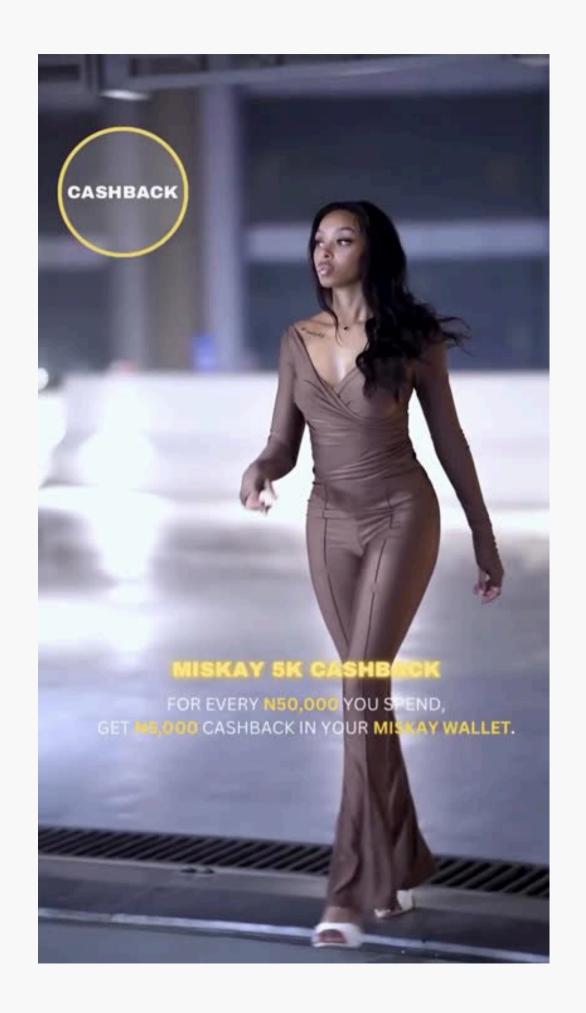








Reels





Results & Metrics

INSTAGRAM:

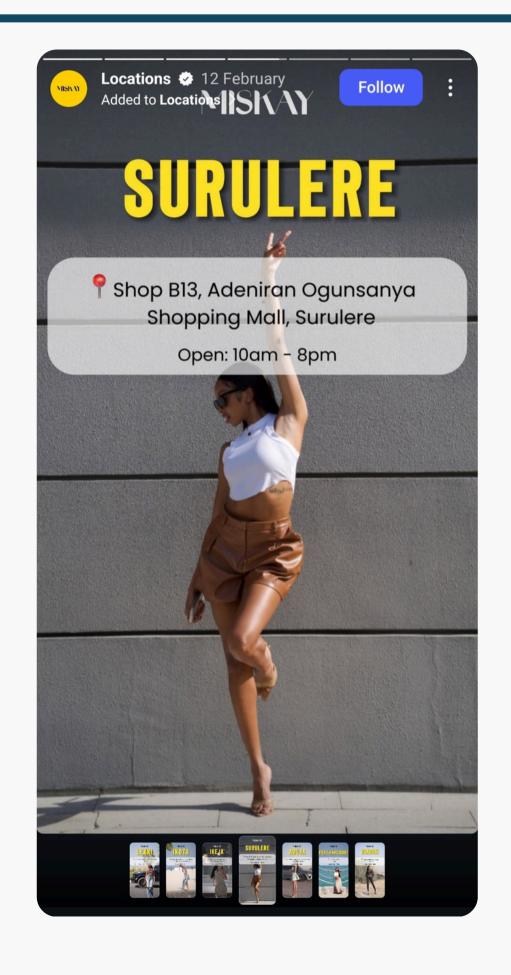
• Achieved 261,762+ total views and over 108,641 content interactions since launch.

FACEBOOK:

• Reached 290,651+ views and 200+ link clicks, contributing to growing user engagement.

LEAD GENERATION:

• Saw a notable increase in active leads, driven by successful social media campaigns. Per day 70 potential leads.





About BoxItUp.io

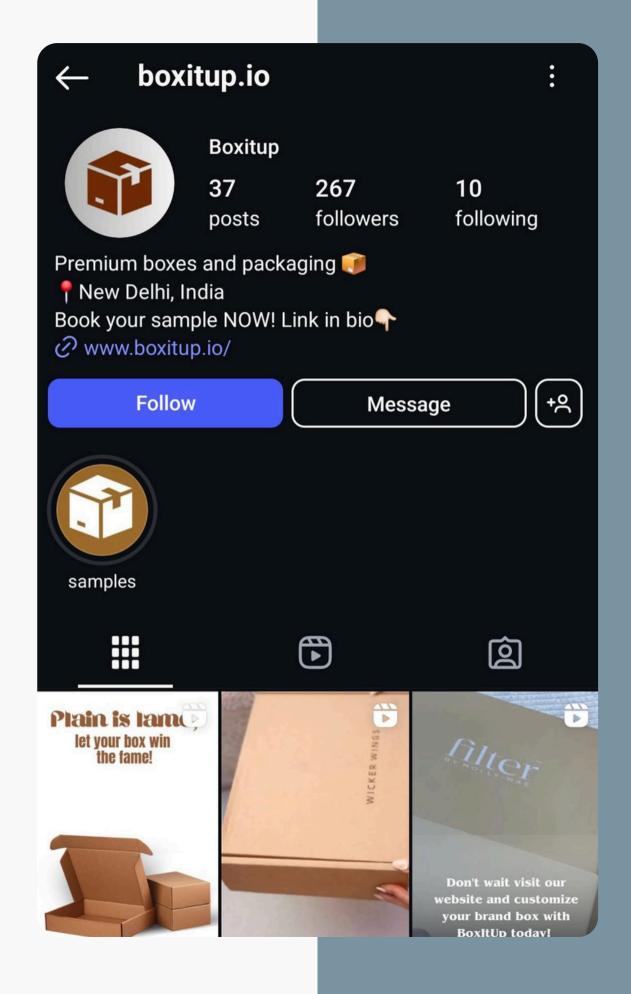
BoxItUp provides customizable, sustainable packaging for businesses, focusing on retail, e-commerce, food, and beverage industries. Its offerings include mailer, shipping, and product boxes with ultra-high print quality and low costs.

BoxItUp is designed for businesses across industries such as retail, and e-commerce. It caters to brands seeking affordable, high-quality, and customizable packaging solutions that enhance their product presentation while supporting sustainability. The platform empowers businesses with tools for creating unique packaging designs, offering low minimum order quantities and eco-friendly materials to meet modern consumer expectations.

Objectives

- Create content showcasing the benefits of tailored packaging for retail and ecommerce brands.
- Highlight unique features such as low minimum order quantities, fast turnarounds, and eco-friendly materials.
- Establish a consistent and engaging presence on social media and professional platforms to connect with target audiences.







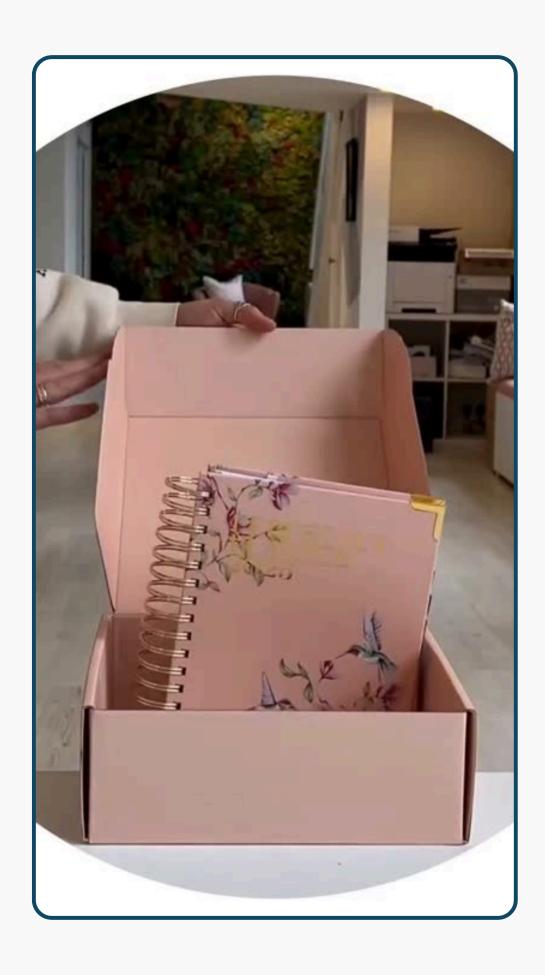


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BoxItUp Let's good grow good thingsther. together.



Reels





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About Huzzy Smart Sips

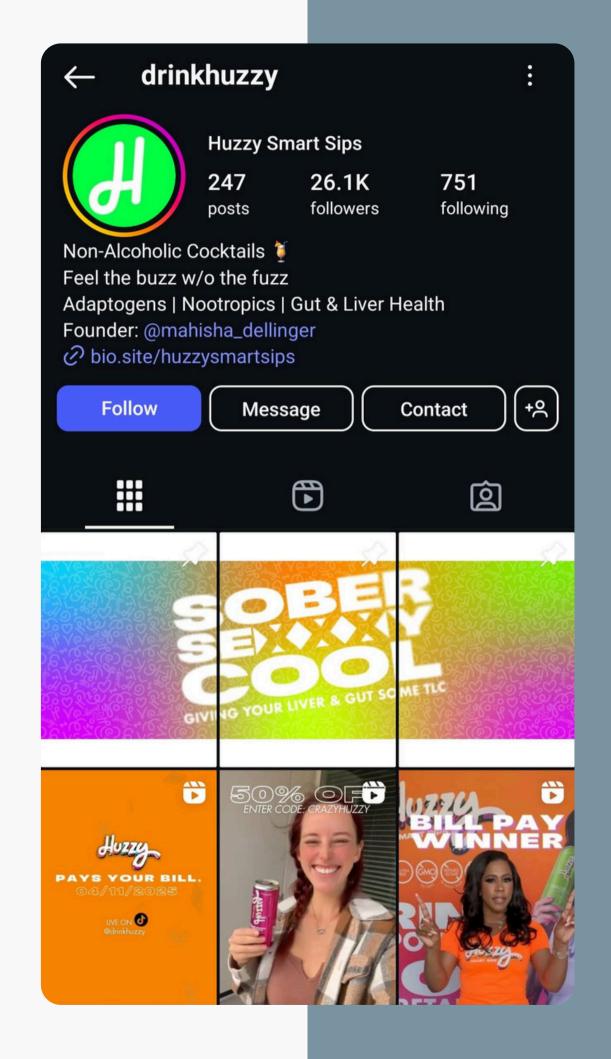
Huzzy Smart Sips is a woman-owned, Black-founded brand that specializes in premium non-alcoholic cocktails. It redefines the drinking experience by offering sophisticated, alcohol-free alternatives crafted with high-quality ingredients. Huzzy Smart Sips caters to those who want to enjoy the essence of a great cocktail without the alcohol, making every sip both refreshing and guilt-free.

Huzzy Smart Sips is designed for health-conscious individuals, social drinkers, and anyone looking to enjoy flavorful, alcohol-free cocktails. Whether you're sobercurious, a designated driver, or simply prefer a refined, non-alcoholic experience, Huzzy Smart Sips provides a delicious alternative without compromising on taste, quality, or the social experience of drinking.

Objectives

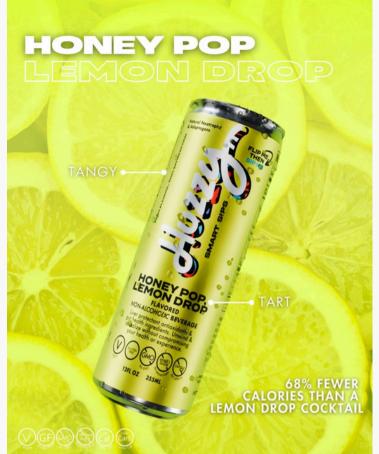
- Create content showcasing the taste, sophistication, and lifestyle benefits of Huzzy Smart Sips.
- Highlight unique features like highquality ingredients, crafted flavors, and alcohol-free mixology.
- Establish a consistent and engaging presence on social media platforms to connect with the target audience.





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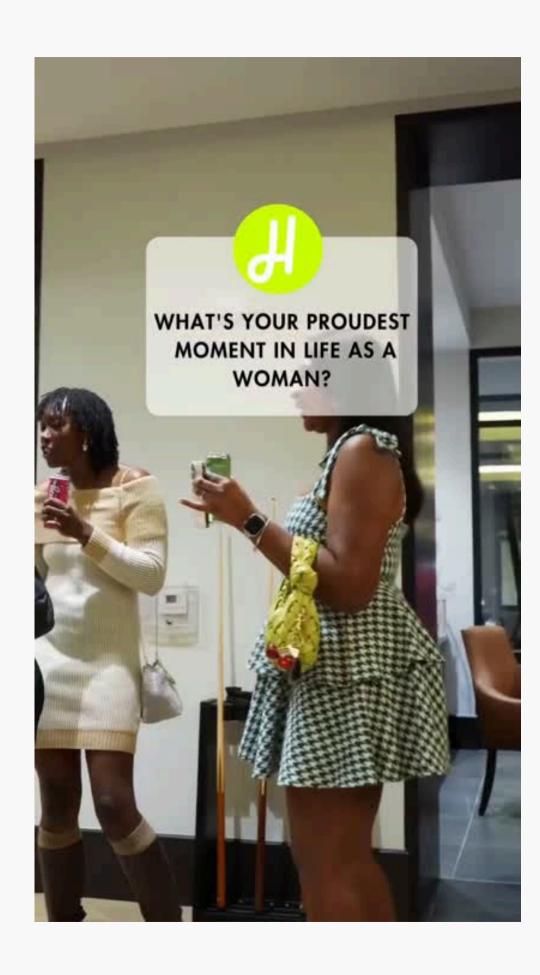












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Results & Metrics

INSTAGRAM:

 Achieved 13.5k+ total views and over 400 content interactions since launch.

FACEBOOK:

• Reached 13.5k+ views and 200+ link clicks, contributing to growing user engagement.

LEAD GENERATION:

• Saw a notable increase in app downloads, driven by successful social media campaigns.





Thank you Codles Building teams for you