



## **Building teams for you**

# Case Study

**E-Commerce** 







## Content Marketing

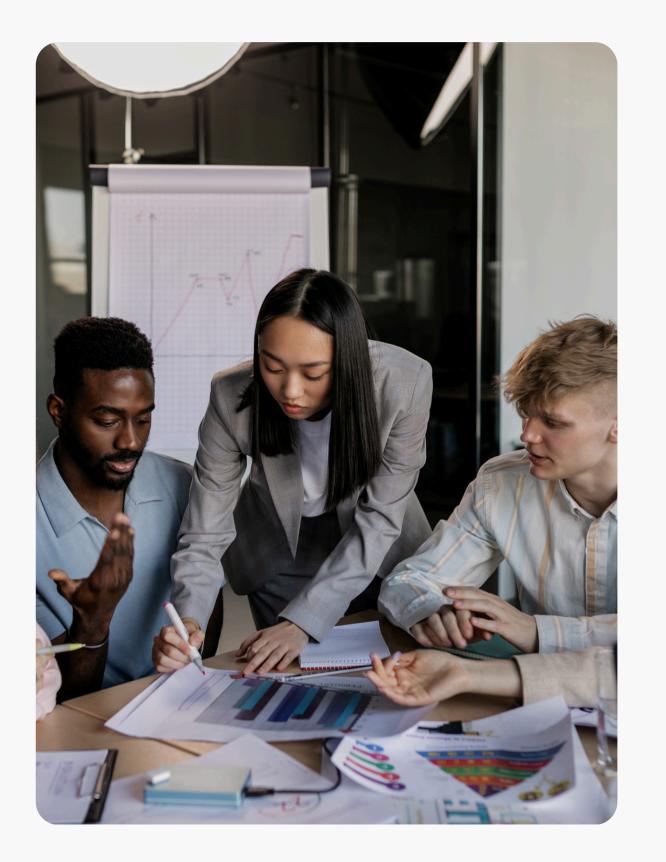
In our content marketing approach, we focus on enhancing brand recognition by emphasizing unique selling propositions and fostering audience engagement. Our strategy involves creating high-quality, relevant content that resonates with our target audience's interests and needs, thereby establishing a strong connection and encouraging brand loyalty. By utilizing various content formats—such as blog posts, videos, and infographics and distributing them across appropriate channels, we effectively showcase our brand's value and authenticity. Collaborations with influencers and incorporation of user-generated content further amplify our reach and credibility, as consumers often trust peer recommendations over traditional advertising. This comprehensive approach not only drives meaningful engagement but also positions our brand as a trusted authority in the industry.







## Content Strategy



## **Industry Authority & Expertise**

leader in its field.

## **Educational & Value-Driven Content**

provoking discussions.

## **Storytelling & Social Proof**

community connection.

• Establish credibility by sharing in-depth insights, trends, and expert perspectives that position the brand as a

Deliver informative blogs, carousels, and videos that provide actionable solutions, industry tips, and thought-

• Leverage case studies, testimonials, and behind-thescenes content to build trust, engagement, and

## Driving Engagement

## **Engaging & Interactive Content**

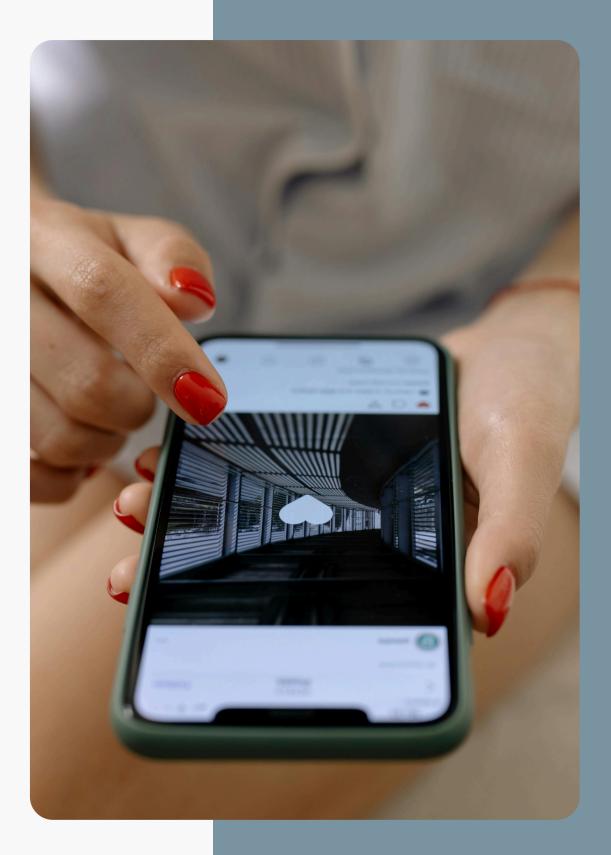
• Created compelling carousels, reels, and blogs that encourage discussions, shares, and audience participation across platforms.

### **Community-Driven Storytelling**

• Leveraged testimonials, user-generated content, and case studies to foster authenticity and build a loyal brand community.

### **Strategic Content Distribution**

• Maximized reach by optimizing content for SEO, repurposing across formats, and sharing in relevant industry groups.



## Analysis & Optimisation



### **Reviewing Engagement Metrics**

engagement strategies.

## **Adjusting Content Strategy**

## **Improving Posting Schedule**

• Monitored key performance indicators like story views and interactions to assess the effectiveness of

• Utilized data to refine content themes, posting frequency, and timing for better reach.

• Optimized the posting schedule based on peak user activity to ensure maximum visibility and engagement.

## Table of Content



Alneli

Nigeria's Exclusive Bathroom Retail Store



#### $\bullet \bullet \bullet \bullet \bullet$

## About Alneli

Alneli offers a premium home improvement experience, providing modern and stylish bathroom fittings that elevate any space. With a focus on quality craftsmanship and contemporary design, Alneli delivers durable, aesthetically pleasing solutions for both residential and commercial spaces.

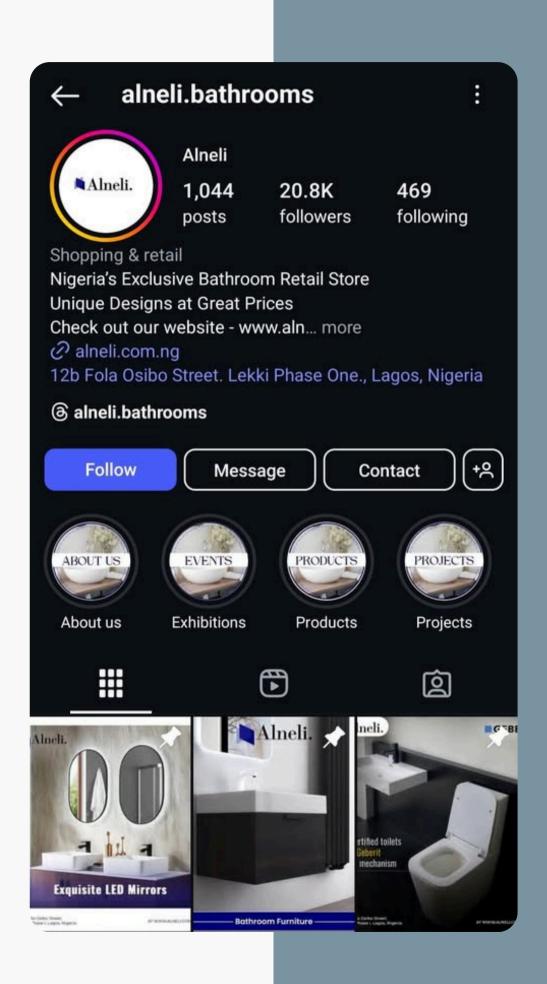
Catering to homeowners, designers, and builders, Alneli provides a diverse collection of bathroom fixtures, accessories, and home improvement products. From minimalist faucets to statement bathtubs, Alneli ensures top-tier quality, innovative designs, and a seamless shopping experience both in-store and online.





- Enhance Brand Visibility: Increase awareness of Alneli among homeowners, designers, and builders seeking high-quality bathroom fittings and home improvement solutions.
- Establish Thought Leadership: Position Alneli as a leading provider of stylish, innovative bathroom fixtures, showcasing expertise in design and craftsmanship.
- Drive Engagement and Bookings: Boost interest and drive sales by sharing design ideas, offering expert advice, and leveraging targeted marketing to highlight Alneli's unique products.

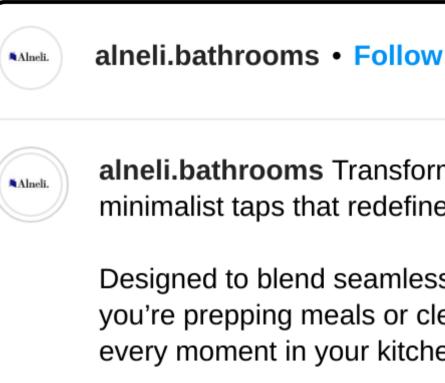




## Static Post Content



🕲 0802 274 2007 🌐 www.alneli.com.ng



Upgrade today and bring modern sophistication to your home!

#MinimalistDesign #KitchenInspo #SanitaryFittings #ModernLiving

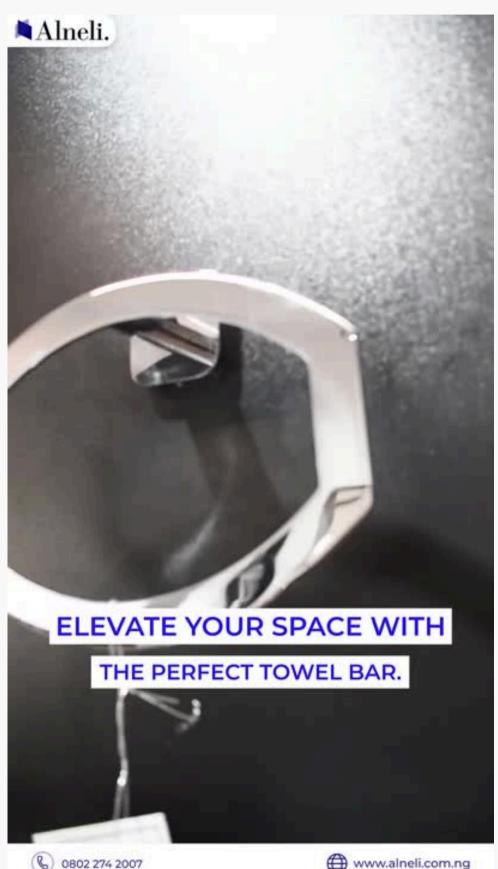
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alneli.bathrooms Transform your kitchen with our sleek, minimalist taps that redefine elegance and efficiency.

Designed to blend seamlessly into any modern space. Whether you're prepping meals or cleaning up, our minimalist taps make every moment in your kitchen effortless and stylish.

. . .

# Reel Scripts of PC360



Alneli.

alneli.bathrooms • Follow Original audio

Alneli.

Bars.

Sleek, functional, and timeless—our minimalist towel bars are the perfect addition to any modern bathroom. Designed to blend seamlessly with your décor, these bars offer: durability, space-saving design and easy Installation.

Transform your bathroom into a sanctuary of elegance and simplicity today! Visit us to explore our collection.

#MinimalistDesign #BathroomUpgrades #SanitaryFittings #ModernLiving

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alneli.bathrooms Upgrade Your Bathroom with Minimalist Towel

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## Carousel Post Content

(%) 0802 274 2007 @www.alneli.com.ng

(6) 0802 274 2007 @www.alneli.com.ng

## **5 TIPS FOR CHOOSING** THE RIGHT FAUCET



Alneli.







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#### Alneli.

Alneli.

5.

#### 3. MATCH THE FUNCTION TO YOUR NEEDS

For faucets, consider whether you need a single-handle or double-handle option based on your preferences. Single-handle faucets are easier to use and often more whether you want a hand-held combination system. Your decision will depend on how you typically use your bathroom space.

## **ENSURE COMPATIBILITY** WITH YOUR PLUMBING

Not all faucets and showerheads fit every plumbing setup. Before purchasing, check the water pressure requirements and the type of plumbing you have. Some faucets or showerheads require specific adapters or configurations. If in doubt, it might be worth consulting a plumber to ensure everything will fit together properly.



AND DURABILITY Quality matters when it comes to faucets and showers because you'll want

something that will stand up to regular use and last for years. Look for products made from durable materials like brass, stainless steel, or solid ceramic. Also, check for finishes that are resistant to tarnishing,

CHECK THE QUALITY

4.







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#### alneli.bathrooms • Follow



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alneli.bathrooms Choosing the right faucet can transform your minimalist bathroom into a sleek sanctuary. Opt for designs that blend functionality with elegance - think matte black, brushed nickel, or polished chrome finishes.

For a seamless look, match your faucet's style to your interior: wall-mounted for a clean, modern vibe or single-lever for minimalist convenience.

Contact us today or browse through our website to transform your interior space today.

#MinimalistBathroom #InteriorDesign #FaucetStyle #ModernLiving

Blog Writing

## **Blogs Published**

- <u>The Ultimate Guide to Choosing the Right Minimalist Fittings for Your</u> <u>Lagos Bathroom Remodel</u>
- <u>The Art of Choosing the Perfect Sanitary Fittings</u>
- <u>Choosing the Perfect Basin for Your Bathroom: Styles, Materials, and</u> <u>Sizes</u>
- <u>Maintaining and Caring for Your Sanitary Fittings</u>
- <u>Creating a Spa-Like Experience in Your Bathroom with the Right Sanitary</u> <u>Fittings</u>

## **Strategic Topic Selection**

These topics align with high-intent keywords, strengthen topical authority, and address customer pain points, boosting SEO rankings, brand credibility, and audience engagement for long-term growth.





### **Topic Clusters**

Blog Title	Keywords Focus	Content Pillar
The Ultimate Guide to Choosing the Right Minimalist Fittings for Your Lagos Bathroom Remodel	minimalist bathroom fittings, bathroom remodel fittings Lagos	Bathroom Design & Renovation
The Art of Choosing the Perfect Sanitary Fittings	choosing sanitary fittings, best sanitary fittings for bathroom	Sanitary Fittings & Selection
Choosing the Perfect Basin for Your Bathroom: Styles, Materials, and Sizes	choosing the perfect basin, bathroom basin styles and materials	Bathroom Fixtures & Fittings
Maintaining and Caring for Your Sanitary Fittings	maintaining sanitary fittings, caring for bathroom fixtures	Bathroom Maintenance

## **Building Topical Authority**

These topics align with high-intent keywords, strengthen topical authority, and address user pain points, boosting SEO rankings, brand credibility, and audience engagement for long-term growth.

**Blog Writing** 

### **Optimization Strategies**

- Reducing bounce rate: We crafted engaging, well-structured content with clear headings to keep readers hooked and reduce bounce rates.
- Enhancing Readability: Used concise paragraphs, bullet points, and easy-to-scan formatting to improve readability and user experience.
- Improving engagement: Optimized blogs with relevant, highquality visuals and interactive elements to increase user engagement and time spent.
- Driving traffic to valuable pages: Integrated internal links to valuable resources, guiding users to explore related content and improve site traffic.





# Thank you Codles Building teams for you



